



Unilever Australia Limited
219 North Rocks Road,
North Rocks NSW 2151
Australia

PO Box 4891
North Rocks NSW 2151

T: (02) 9869 6100

Tuesday, 4th January 2022

Jonathan Torr
General Manager Non Food
Coles Head Office
800 Toorak Road
Hawthorn East
Victoria 3123

Dear Jonathan,

RE: UNILEVER LIST PRICE UPDATE 4th April, 11th April & 18th April 2022

Please find attached details of the updated list prices for selected products in the Unilever Non Foods portfolio effective from Monday 4th April, 11th April and 18th April 2022. Accordingly, any orders you place on or after this date will be invoiced at the revised price.

The attached price changes are necessary to provide a sustainable and viable ongoing business in the face of increasing costs for raw materials, packaging materials and other manufacturing and related costs.

We look forward to continuing to work together to deliver our joint growth ambitions.

Yours sincerely,

REDACTED - PII

Swati Prasad

Sales Director - HBPC
Unilever Australia Limited

Promo Group	Description	Product cd	EAN Code	Sales UoN	Units per case	Current List Price	New List Price	List Price Increate	New RRP	Effective Date
DOVE AP 220ML	DOVE AP GF ACAI WATERLILY 8X6X220ML	4341717	9300830065998	CS	48	REDACTED - CONFIDENTIAL		7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE AP GF APPLE WHITE TEA 8X6X220ML	4342254	9300830065974	CS	48			7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE AP GF POMEGRANATE 8X6X220ML	4341433	9300830065912	CS	48			7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE AP INVISIBLE DRY 8X6X220ML	4343814	9300830066056	CS	48			7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE AP NS COCONUT JASMINE 8X6X220ML	4342505	9300830066018	CS	48			7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE AP NS LAVENDER ROSE 8X6X220ML	4343756	9300830066032	CS	48			7.02%	7.50	04-Apr-22
DOVE AP 220ML	DOVE WOMEN ANTIPERSPIRANT ORIGINAL 220ML	4343869	9300830067879	CS	48			7.02%	7.50	04-Apr-22
DOVE MEN AP 150G	DOVE MEN ANTIPERSPIRANT:DEODORANT CLEAN COMFORT:150:	2257518	9300830022564	CS	48			7.02%	7.50	04-Apr-22
DOVE MEN AP 150G	DOVE MEN AP EUCALYPTUS BIRCH 8X6X254ML	4479634	9300830064601	CS	48			7.02%	7.50	04-Apr-22
DOVE MEN AP 150G	DOVE MEN ANTIPERSPIRANT:DEODORANT EXTRA FRESH	2257530	9300830022588	CS	48			7.02%	7.50	04-Apr-22
DOVE MEN AP 150G	DOVE MEN ANTIPERSPIRANT:DEODORANT INVISIBL E DRY:150:	2257540	9300830022595	CS	48		7.02%	7.50	04-Apr-22	
DOVE MEN AP 150G	DOVE MEN AP INVISIBLE FRESH 8X6X254ML	3364987	9300830050543	CS	48		7.02%	7.50	04-Apr-22	
DOVE MEN AP 150G	DOVE MEN AP SENSITIVE SHIELD 8X6X254ML	3724539	9300830056897	CS	48		7.02%	7.50	04-Apr-22	
DOVE RO CLEAR TOUCH 50ML AUST	DOVE ANTI PERSPIRANT ROLL ON INVISIBLE DRY 50ML	1015499	93465670	CS	48		15.22%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE DEODORANT ROLL ON ANTI PERSPIRANT ORIGINAL	8063489	93666466	CS	48		15.23%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE RO NRS CCNUT & JSMIN ANZ 8X6X50ML	3578947	4800888210975	CS	48		15.23%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE RO NRS LVNDR & ROSE ANZ 8X6X50ML	3578969	4800888210982	CS	48		15.23%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE GO FRESH:DEODORANT CCMBR & GRN TEA:50:ML	6354480	93666782	CS	48		15.23%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE POMEGRANATE & LEMON ROLL ON 50ML	2305552	4800888189684	CS	48		15.23%	4.49	04-Apr-22	
DOVE ROLL 50ML	DOVE WMN RO APPLE & WHT TEA ANZ 8X6X50ML	3821400	4800888213822	CS	48		15.23%	4.49	04-Apr-22	
DOVE MEN ROLL 50ML	DOVE MEN ANTIPERSPIRANT ROLL ON INVISIBLE DRY 50ML	1723466	4800888183958	CS	48		15.23%	4.49	04-Apr-22	
DOVE MEN ROLL 50ML	DOVE MEN RO EUCLYPTS & BRCH ANZ 8X6X50ML	4477504	4800888221490	CS	48		15.23%	4.49	04-Apr-22	
DOVE WMN APA CLINIC 8X6X180ML	DOVE APA CLINICAL POMEGRANATE 8X6X180ML	3722522	9300830057009	CS	48		10.01%	11.00	04-Apr-22	
DOVE WMN APA CLINIC 8X6X180ML	DOVE WMN CLN APA ORIGINAL CLN 8X6X180ML	3364841	9300830049202	CS	48		10.01%	11.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE DEO BURNT MARSHMALLOW 12X6X75ML	3720709	9300830057450	CS	72		20.00%	6.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE DEO FESTIVAL 12X6X75ML	3363667	9300830048236	CS	72		20.00%	6.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE BODY SPRAY ILLUSIONS	2007849	9300830021857	CS	72		20.00%	6.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE BODY SPRAY MERELY MUSK	2007882	9300830021840	CS	72		20.00%	6.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE DEO SUMMER 12X6X75ML	3720684	9300830057399	CS	72		20.00%	6.00	04-Apr-22	
IMPULSE DEO 75ML	IMPULSE DEO WANDERLUST 12X6X75ML	3579065	9300830053049	CS	72		20.00%	6.00	04-Apr-22	
LYNX AP 165ML	LYNX AP AFRICA 8X6X165ML	3722453	9300830055487	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 165ML	LYNX AP AUSTRALIA 8X6X165ML	3722330	9300830055425	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 165ML	LYNX AP BLACK 8X6X165ML	3722420	9300830055463	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 165ML	LYNX AP COLL LEATHER COOKIES 8X6X165ML	3728256	9300830056125	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 165ML	LYNX AP COLL WASABI FR5 LINEN 8X6X165ML	4339952	9300830062003	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 165ML	LYNX AP ICE CHILL 8X6X165ML	3722318	9300830055418	CS	48		14.17%	8.00	11-Apr-22	
LYNX AP 250ML	LYNX AP AFRICA 8X6X250ML	4479623	9300830059362	CS	48		14.89%	11.50	11-Apr-22	
LYNX AP 250ML	LYNX AP BLACK 8X6X250ML	4506420	9300830059355	CS	48		14.89%	11.50	11-Apr-22	
LYNX DEO 250ML	LYNX DEO AFRICA 8X6X250ML	3822899	9300830059386	CS	48		14.89%	11.50	11-Apr-22	
LYNX DEO 250ML	LYNX DEO BLACK 8X6X250ML	3822902	9300830059379	CS	48		14.89%	11.50	11-Apr-22	
LYNX DEO 165ML	LYNX DEO AFRICA 8X6X165ML	3722089	9300830054398	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO ANARCHY FOR HER 8X6X165ML	3722136	9300830054428	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO ANARCHY FOR HIM 8X6X165ML	3722180	9300830054466	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO AUSTRALIA 8X6X165ML	3722012	9300830054336	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO BLACK 8X6X165ML	3722191	9300830054473	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO BLACK NIGHT 8X6X165ML	3722103	9300830054404	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO COLL LEATHER COOKIES 8X6X165ML	3728223	9300830056118	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO COLL WASABI FR5 LINEN 8X6X165ML	4340000	9300830061990	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO DARK TEMPTATION 8X6X165ML	3722205	9300830054480	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO EXCITE 8X6X165ML	3722158	9300830054435	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO ICE CHILL 8X6X165ML	3722045	9300830054343	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO LEGEND 8X6X165ML	3722227	9300830054497	CS	48		14.17%	8.00	11-Apr-22	
LYNX DEO 165ML	LYNX DEO VODOO 8X6X165ML	3722078	9300830054381	CS	48		14.17%	8.00	11-Apr-22	
LYNX ROLL ON 50ML	LYNX ROLL ON DEODORANT ANTI PERSPIRANT:AFRICA	9467520	93666398	CS	48		12.53%	4.49	11-Apr-22	
REXONA AP 250ML	REXONA ANTI PERSP DEODORANT:AERO CLASSIC	5079187	930066328120	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML	REXONA ANTI PERSP DEODORANT:COTTON	4713673	9300663440337	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML	REXONA ANTI PERSP DEODORANT:SEXY	8949220	9300830007592	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML MEN	REXONA ANTI PERSP DEODORANT:ADVENTURE	7620105	9300663463817	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML MEN	REXONA ANTI PERSP DEODORANT:ESSENTIALS	5500780	930066330352	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML MEN	REXONA ANTI PERSP DEODORANT:FOR MEN	89106	930066328083	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML MEN	REXONA ANTI PERSP DEODORANT:MEN QUANTUM	6554843	9300663454761	CS	48		20.00%	6.00	18-Apr-22	
REXONA AP 250ML MEN	REXONA MEN ANTIPERSPIRANT SPORT FRESH 250ML	3054072	9300830042937	CS	48		20.00%	6.00	18-Apr-22	
REXONA RO BIG BALL 50ML	REXONA ROLL ON DEODORANT:CLASSIC	5079201	4800888189240	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML	REXONA WOMAN ROLL ON SEXY AP 50ML	8010562	4800888189295	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML	REXONA WOMEN ROLL ON DEODORANT SHOWER FRESH 50ML	2277617	4800888189288	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML	REXONA WMN RO INVIS DRY FRH ANZ 8X6X50ML	3111482	4800888202734	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML	REXONA WOMAN:ROLL ON LOW FRAGRANCE AP:50:ML	5409634	4800888189257	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML MEN	REXONA ROLL ON DEODORANT:FOR MEN	5052920	4800888189226	CS	48		11.62%	4.49	11-Apr-22	
REXONA RO BIG BALL 50ML MEN	REXONA ROLL ON DEODORANT SPORT	210761	4800888189233	CS	48		11.62%	4.49	11-Apr-22	

REDACTED - CONFIDENTIAL

REXONA WMN AP 220ML	REXONA WMN AP ADV BRI BOUQUET 8X6X220ML	3660866	9300830056422	CS	48	REDACTED - CONFIDENTIAL	6.24%	8.50	11-Apr-22
REXONA WMN AP 220ML	REXONA WMN AP ADV INV FRESH 8X6X220ML	3660877	9300830056439	CS	48		6.24%	8.50	11-Apr-22
REXONA WMN AP 220ML	REXONA WMN AP ADV INV PURE 8X6X220ML	3660822	9300830056378	CS	48		6.24%	8.50	11-Apr-22
REXONA WMN AP 220ML	REXONA WMN AP ADV PEACH CHARGE 8X6X220ML	4344409	9300830062768	CS	48		6.24%	8.50	11-Apr-22
REXONA WMN AP 220ML	REXONA WMN AP ADV SHOWER FRESH 8X6X220ML	3660844	9300830056415	CS	48		6.24%	8.50	11-Apr-22
REXONA WMN AP 220ML	REXONA WMN AP ADV WATERMEL FRZ 8X6X220ML	4344238	9300830062775	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV COCONUT CLNS 8X6X220ML	4344453	9300830062782	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV INV B+W 8X6X220ML	3660913	9300830056460	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV MANDARIN FRH 8X6X220ML	4477515	9300830062799	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV SPORT 8X6X220ML	3660811	9300830056491	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV TURBO 8X6X220ML	3660855	9300830056408	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV WORKOUT 8X6X220ML	3660902	9300830056453	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MEN AP ADV XTRA COOL 8X6X220ML	3660899	9300830056446	CS	48		6.24%	8.50	11-Apr-22
REXONA MEN AP 220ML	REXONA MN AP ADV INV ICE FRESH 8X6X220ML	3660797	9300830056347	CS	48		6.24%	8.50	11-Apr-22
REXONA WMN APA CLINIC 8X6X180ML	REXONA WMN CLN AP EUCALYPT 8X6X180ML	4345853	9300830063185	CS	48		10.01%	11.00	11-Apr-22
REXONA WMN APA CLINIC 8X6X180ML	REXONA WMN CLN APA SHWR CLEAN 8X6X180ML	3363951	9300830048861	CS	48		10.01%	11.00	11-Apr-22
REXONA WMN APA CLINIC 8X6X180ML	REXONA WMN CLN APA SUMMER 8X6X180ML	3363940	9300830048847	CS	48		10.01%	11.00	11-Apr-22
REXONA MEN APA CLINIC 8X6X180ML	REXONA MEN CLN AP MINT 8X6X180ML	4345423	9300830063161	CS	48		10.01%	11.00	11-Apr-22
REXONA MEN APA CLINIC 8X6X180ML	REXONA MEN CLN APA CLEAN SCENT 8X6X180ML	3364070	9300830048830	CS	48		10.01%	11.00	11-Apr-22
REXONA MEN APA CLINIC 8X6X180ML	REXONA MEN CLN APA SPORT 8X6X180ML	3364025	9300830048816	CS	48		10.01%	11.00	11-Apr-22
TONI & GUY COND 250ML	TONI & GUY CONDITIONER:NOURISH DAMAGED:::250 ML	9192818	079400204424	CS	6		18.73%	19.00	04-Apr-22
TONI & GUY COND 250ML	TONY & GUY CONDITIONER:NOURISH FINE HAIR:::250 ML	9192829	079400204387	CS	6		18.73%	19.00	04-Apr-22
TONI & GUY COND 600ML	TONI & GUY CONDITIONER:PURPLE:600:ML	3978027	9300830064205	CS	12		20.00%	30.00	04-Apr-22
TONI & GUY SHMP 600ML	TONI & GUY SHAMPOO:PURPLE:600:ML	3977771	9300830064175	CS	12		20.00%	30.00	04-Apr-22
TONI & GUY SHMP 600ML	TONI & GUY SHAMPOO STRENGTHPLEX 600ML	4959924	9300830064229	CS	12		20.00%	30.00	04-Apr-22
TONI & GUY COND 600ML	TONI & GUY CONDITIONER STRENGTHPLEX 600ML	4959935	9300830064243	CS	12		20.00%	30.00	04-Apr-22
TONI & GUY SPOO 250ML	TONI AND GUY SHAMPOO:CLEANSE DAMAGED:::250 ML	9192705	079400204370	CS	6		18.73%	19.00	04-Apr-22
TONI & GUY SPOO 250ML	TONI AND GUY SHAMPOO:CLEANSE FINE HAIR:::250 ML	9192716	079400204356	CS	6		18.73%	19.00	04-Apr-22
TONI & GUY SPOO 5X4X250ML	TONI&GUY SHAMPOO PURPLE 5X4X250ML	3157596	9300830045006	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY SPOO 5X4X250ML	TONI&GUY SH STRENGTHPLEX 5X4X250ML	3710691	9300830057634	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY SPOO 5X4X250ML	TONI & GUY SHAMPOO:SCALP CARE:250:ML	3977760	9300830064526	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY COND 5X4X250ML	TONI&GUY CONDITIONER PURPLE 5X4X250ML	3157712	9300830045013	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY COND 5X4X250ML	TONI&GUY CD STRENGTHPLEX 5X4X250ML	3710705	9300830057658	CS	20		18.65%	19.00	04-Apr-22
TONI & GUY COND 5X4X250ML	TONI & GUY CONDITIONER:SCALP CARE:250:ML	3977884	9300830064540	CS	20		18.65%	19.00	04-Apr-22
SIMPLE DSD FWASH 150ML	SIMPLE DAILY SKIN DETOX FACIAL CLEANSER PURIFYING 15	3447406	8710447474419	CS	24		9.51%	11.50	11-Apr-22
SIMPLE EYE MUR 125ML	SIMPLE EYE MAKE UP REMOVER	4920703	5011451103917	CS	6		9.47%	11.50	11-Apr-22
SIMPLE FACE MOISTURISERS 125ML	SIMPLE MOISTURISER:LIGHT:::125 ML	4920882	5011451103931	CS	6		9.47%	11.50	11-Apr-22
SIMPLE FACE MOISTURISERS 125ML	SIMPLE RICH MOISTURISER 125ML	3477678	5011451103948	CS	6		9.47%	11.50	11-Apr-22
SIMPLE FACE TONER 200ML	SIMPLE TONER FRESHEN UP 200ML	2997955	5011451103856	CS	6		9.47%	11.50	11-Apr-22
SIMPLE FACE WIPES	SIMPLE FACIAL WIPES:CLEANSING:::25 PACK	4920339	5011451103979	CS	6		6.68%	8.00	11-Apr-22
SIMPLE FACE WIPES	SIMPLE KIND TO SKIN FACIAL WIPES BIODEGRADABLE 25 EA	3445499	8717163687611	CS	6		6.68%	8.00	11-Apr-22
SIMPLE FACE WIPES BIO 20S	SIMPLE FWIPES INSTANT GLOW BIO 6X20S	3965070	8710847959318	CS	6		7.77%	7.00	11-Apr-22
SIMPLE FACE WIPES TWIN PK	SIMPLE KIND TO SKIN FACIAL CLEANSING WIPES 2X25 PACK	2857990	50114511602045	CS	3		9.13%	12.00	11-Apr-22
SIMPLE FWASH KTS FOAM 150ML	SIMPLE FACIAL CLEANSER VITAMIN FOAM	1482440	8712561467636	CS	24		15.94%	14.50	11-Apr-22
SIMPLE FWASH KTS MOIST 150ML	SIMPLE CLEANSER:CLEANSING:::150 ML	4920408	5011451103870	CS	24		9.51%	11.50	11-Apr-22
DOVE BWASH 500ML	DOVE NOURISHING CARE BODY WASH 500ML	4310225	9300830060801	CS	4		9.48%	8.75	04-Apr-22
DOVE BWASH 500ML	DOVE BODY WASH RESTORING 500ML	3978741	9300830060795	CS	4		9.48%	8.75	04-Apr-22
DOVE BWASH 500ML	DOVE BODY WASH RESTORING CARE 500ML	3978752	9300830060788	CS	4		9.48%	8.75	04-Apr-22
DOVE BWASH 500ML	DOVE BODY WASH TRIPLE MOISTURISING 500ML	3978730	9300830060818	CS	4		9.48%	8.75	04-Apr-22
LUX SOAP 6X4X(6X85G)	LUX SOAP:WHITE SOFT CARESS:::6 PACK	4806606	8999999040550	CS	24		11.03%	4.90	04-Apr-22
LYNX BWASH 4X3X1L	LYNX BWASH AFRICA 4X3X1L	3363383	9300830048212	CS	12		9.95%	13.20	11-Apr-22
LYNX SGEL 400ML	LYNX BWASH ICE CHILL 4X6X400ML	3363260	9300830049707	CS	24		9.97%	6.59	11-Apr-22
LYNX SGEL 400ML	LYNX BWASH WASABI +FRESH LINEN 4X6X400ML	4346030	9300830063352	CS	24		9.97%	6.59	11-Apr-22
LYNX SGEL 400ML	LYNX SHOWER GEL:AFRICA:::400 ML	5103995	8717163088500	CS	24		9.97%	6.59	11-Apr-22
LYNX SGEL 400ML	LYNX BLACK SHOWER GEL 400ML	2225249	9300830023189	CS	24		9.97%	6.59	11-Apr-22
RADOX BATH SALT 4X4X500G	RADOX MINERAL HERBAL BATH SALTS MUSCLE SOAK	8947213	9300830009565	CS	16		10.04%	8.25	04-Apr-22
RADOX BATH SALT 900G	RADOX BATH SALTS 900GRAM:DETOXED:::900 GRAM	3516928	8710447459263	CS	3		10.00%	10.35	04-Apr-22
RADOX BATH SALT 900G	RADOX BATH SALTS 900GRAM:MUSCLE SOAK:::900 GRAM	3516917	8710447459270	CS	3		10.00%	10.35	04-Apr-22
RADOX BATH SOAK 4X5X500ML	RADOX BATH FOAM:MUSCLE SOAK:::500 ML	9336237	5000231050831	CS	20		10.79%	7.99	04-Apr-22

**The New RRP p/unit is our recommended resale price only and there is no obligation to comply with our recommendation.*